



## Exercise: Module 5

### Lesson 2: Prepare Yourself for the Interview

1. Prepare your 3 talking points and add to your **Interview Preparation Document**.
2. Write down answers to standard questions:

<b>How did you get started?</b>	
<b>Tell us more about what you do</b>	
<b>How can you help our listeners with their problems?</b>	





<p><b>And how do you do that exactly?</b></p>	
<p><b>Can you give me an example of how you've helped someone with this before?</b></p>	
<p><b>What can you offer my listeners to help them?</b></p>	
<p><b>What are you working on right now?</b></p>	
<p><b>Is there anything I should have asked, but didn't?</b></p>	





<b>How can people find out more about you?</b>	
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3. Craft your 5-step story and practice telling it.

<b>1.</b>	<i>Everything was normal in your life</i>
<b>2.</b>	<i>A pivotal event came along such as a health scare, bankruptcy, etc.</i>
<b>3.</b>	<i>You gained perspective and wisdom, learning from your experience</i>





<b>4.</b>	<i>You took action</i>
<b>5.</b>	<i>That brought you to your current situation doing the work you are now</i>

4. Hold mock interviews with a colleague or friend.
  - a. Give them the questions to ask you and record this as if it's a real interview.
  - b. Review your performance with your 'interviewer' and make notes of anything that you can improve.





Notes

