

## **Exercise: Module 2 - Attract Your Customers with Expert Content**

1.	Write down your goal(s) for your content over the next 3 months.



## 2. To help you achieve these goals:

What types of content will you use?	
How much?	
How will you track success?	



Which channels will you use?					
3. Conduct keyword research					
Identify better keywords for your current content					



Find high- performing keywords for new content
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- 4. Complete the separate Content Planner template.
- 5. Choose 3 quick and 1 longer tactic which make the most sense to your audience and your business. Write down:
  - a. Why you chose each tactic
  - b. What your goal is for results

Tactic	Reason	Goal	
Quick 1:			



Quick 2:	
Quick 3:	
Long 1:	